IHDA MORTGAGE LENDER AWARDS - 2019

**Top Lenders by Region**

**Chicagoland Region**
1. Guaranteed Rate, Inc. ..............................................378
   Total Volume: $56,107,710.38
2. Wintrust Mortgage ................................................367
   Total Volume: $55,213,052.66
3. LoanDepot LLC ..................................................215
   Total Volume: $32,829,310.28

**Northwest Illinois Region**
1. Envoy Mortgage ..................................................208
   Total Volume: $20,528,550.46
2. Midwest Community Bank ......................................206
   Total Volume: $21,834,424.17
3. Blackhawk Bank ..................................................187
   Total Volume: $16,805,000.32

**Central Illinois Region**
1. Caliber Home Loans inc .........................................222
   Total Volume: $27,204,008.10
2. First State Mortgage ..............................................116
   Total Volume: $13,778,595.07
3. Town and Country Bank Mortgage ..........................67
   Total Volume: $6,129,009.75

**Southern Illinois Region**
1. New American Funding ...........................................79
   Total Volume: $8,184,657.22
2. DAS Acquisitions Company, LLC – USA Mortgage ........56
   Total Volume: $6,001,101.66
3. Guild Mortgage ...................................................39
   Total Volume: $4,001,162.89

**Top Loan Officers by Region**

**STATEWIDE**

**Top Illinois Loan Officers**

1. Diego Ramos
   Envoy Mortgage
   94 Units – $9,213,307.00

2. Stacy Jones
   Midwest Community Bank
   69 Units – $6,630,279.00

3. Jason Accola
   Wintrust Mortgage
   57 Units – $9,531,342.00

**Chicagoland Region**
1. Jason Accola – Wintrust Mortgage ...........................57
   Total Volume: $9,531,342.00
2. Dan Rogers – Guaranteed Rate .................................48
   Total Volume: $7,298,867.00
3. Saul Pinela – Neighborhood Loans .........................47
   Total Volume: $8,520,508.00

**Northwest Illinois Region**
1. Diego Ramos – Envoy Mortgage ...............................94
   Total Volume: $9,213,307.00
2. Stacy Jones – Midwest Community Bank ..................69
   Total Volume: $6,630,279.00
3. Margie Nowak – Blackhawk Bank .........................41
   Total Volume: $3,685,610.00

**Central Illinois Region**
   Total Volume: $3,394,838.00
2. John J. Abraham – Caliber Home Loans inc .............26
   Total Volume: $2,237,603.00
3. Vikki Price – First State Mortgage (tie) ...................23
   Total Volume: $1,941,977.00
3. Deanna Reid – Caliber Home Loans inc. (tie) ...........23
   Total Volume: $1,898,234.00

**Southern Illinois Region**
1. Becky Clifton – U.S. Bank ....................................31
   Total Volume: $2,196,179.00
2. Mike Vogt – Guild Mortgage .................................19
   Total Volume: $2,131,994.00
2. Breeze Stephens – Guild Mortgage .........................19
   Total Volume: $1,800,527.00
3. Jody Talick – New American Funding ....................18
   Total Volume: $1,864,305.00

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1. Scored by a count of total units purchased in which the subject property was located in the specified counties – Units as defined as new 1st lien position mortgage
2. Includes Counties: Boone, Cook, DeKalb, DuPage, Grundy, Kane, Kankakee, Kendall, Lake, LaSalle, McHenry, Will
3. Includes Counties: Bureau, Carroll, Henry, Jo Davies, Lee, Mercer, Ogle, Putnam, Rock Island, Stephenson, Whiteside, Winnebago
6. Scored by a lender-reported unit count by NMLS number entered on each individual IHDA loan
7. Scored by a count of total units across all regions within the State of Illinois.